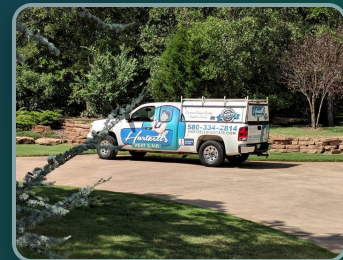


GEOTHERMAL, DESIGNED, INSTALLED AND SERVICED BY ME

Heat and cool from **the ground** under your yard.

The ground a few feet down holds a steady temperature all year. A geothermal heat pump trades heat with it to keep your house comfortable, summer and winter. I size the system with a **load calculation**, design the loop, put it in and **stay your service tech**.



up to 80%

ClimateMaster's published best case*

3rd

generation of equipment running on loops I put in

2yr

my labor warranty on geothermal installs

* ClimateMaster states geothermal can deliver "up to 80% savings over your existing heating and cooling system costs" (climatemaster.com, Geothermal Savings Calculator). That is ClimateMaster's best case, and ClimateMaster says it is not an implied promise of actual savings. Yours depend on your house, your old system and your rates. I run the real numbers from your bills at the free visit.



You're **never** without cooling.

While I install your geothermal system, I make sure you are never left in a hot house. You will not sweat through your install.

THE DECISION

Here it is in **black and white**.

WHAT YOU HAVE NOW

Your aging system

- ✗ A power bill that climbs every summer
- ✗ Near the end of its life, one breakdown from a bad week
- ✗ Every repair comes out of your pocket
- ✗ A replacement is coming either way

GEOTHERMAL FROM HARTZELL'S

Built to stay in the ground

- ✓ Loops I put in years ago are running their third generation of equipment
- ✓ Heating and cooling from one quiet system
- ✓ Hot-water help from the desuperheater on most ClimateMaster units
- ✓ 2-year Hartzell's labor warranty, plus the factory parts warranty

Free weekend geothermal consultations

Saturday and Sunday evaluation, consultation and sizing, no charge, no obligation. Statewide, as availability allows.

Where I install

Oklahoma and most states that border it. My OWRB-licensed driller drills the loop; I design it and stand behind the install.

NO COST, NO PRESSURE

Book your free estimate

Pay cash, finance through Wisetack, JB Financing, Klarna, Synchrony or Wells Fargo, or use my Full Coverage Geothermal Plan, \$0 upfront (turn over). Systems and prices: hartzellsheatair.com/shop/#geo

405-375-4822

hartzellsheatair.com



Scan for geothermal systems and prices

HARTZELL'S FULL COVERAGE GEOTHERMAL PLAN
\$0 UPFRONT GEOTHERMAL

One monthly payment. 10 years of coverage.

My Full Coverage Geothermal Plan is a 10-year lease, not a loan. Nothing is due up front, and you make 120 monthly payments, the same every month at the 0% escalator. You can also choose to start lower with a small yearly increase. I install it and stay your service tech for the whole term.

- ✓ The geothermal system and the ground loop
- ✓ Controls and flow center
- ✓ Annual maintenance
- ✓ Repairs and service labor

- ✓ Professional installation
- ✓ Parts and labor for 10 years
- ✓ Filter replacements
- ✓ No trip charges or diagnostic fees on covered service

All coverage is subject to the terms and limitations in the contract.

Payment examples

\$25,000 system **\$225 a month**

\$40,000 system **\$332 a month**

120 payments, \$0 upfront. Your payment depends on the total cost of your job. These are examples, not a quote.

At the end of 10 years

You can own it for about 22% of the job cost, for example about \$5,500 on a \$25,000 system. Until then the system is leased, not owned by you.

Tax credits: Through third-party ownership, Palmetto can monetize available tax credits and apply that value to the customer's benefit.

SIDE BY SIDE

Three ways to pay for geothermal.

	Cash	Financing	Full Coverage Geothermal Plan
Up front	The full price	Set by the lender	\$0
Monthly	Nothing	Your loan payment	One lease payment for 120 months
Repairs and upkeep	Yours after my 2-year labor warranty and the factory parts warranty	Same as cash	Covered for 10 years, subject to the contract
Who owns it	You	You	Leased; option to own at the end for about 22% of the job cost

WHO QUALIFIES

Approval is based on a soft credit check with a 680+ FICO guideline and no impact to your credit score. Home title and identity verification are also required, plus bank autopay. Residential geothermal only, projects up to \$200,000. The plan is available in every state except Minnesota; I install in Oklahoma and most states that border it.

WHO IS PUTTING IT IN

- IGSHPA Accredited
- ClimateMaster GeoElite
- Master HVAC License
- NATE Certified
- 47 years in the trade
- BBB A+
- 4.8 stars, 300+ Google reviews

NO COST, NO PRESSURE

See if the plan fits your home

Free weekend geothermal consultations statewide, as availability allows. I walk your home and give you the real monthly number for your job.

405-375-4822

hartzellsheatair.com



Scan for geothermal systems and prices

THE FINE PRINT

Disclaimer: Labor, filters, and preventative maintenance are all subject to terms and limitations included in the contract. Inflation-Proof Protection is based on expected inflation costs on services covered under the contract for the ten-year term. Interest Paid is estimated on an annual percentage rate expressed as a yearly percentage and does not imply that the Monthly Payment is exclusive of lease costs related to the geothermal system.

This is a marketing summary, not a lease agreement. Actual monthly payment, sales tax, coverage, service availability, buyout amount, prepay options and eligibility requirements may vary. The Full Coverage Geothermal Plan is a lease with an option to buy at the end of the term. It is not a loan and not a purchase. On approved credit. Review the agreement for complete terms.

Lease provided through Palmetto.

Hartzell's Heat & Air · 602 S Main St, Kingfisher OK 73750 · 405-375-4822